

1988-2024 TIMELINE

1988



Johnson inks a deal with The Ritz-Carlton, Tysons Corner (while still under construction).

 PSOW graduates first class of 22 independent etiquette consultants all from the USA. 1990-1992

- The Protocol School of Washington®.
- PSOW graduates **first non-US students** from Canada and Puerto Rico.
- PSOW adds to its roster international students from Bulgaria, England, France, Japan, and Scotland.



1993-1996

- Dorothea launches two programs:
- Train to be a Children's Etiquette Consultant
- 2. Tea & Etiquette Training



Chief of Protocol at Wright-Patterson
 Air Force Base, Pamela Eyring, graduates
 from PSOW's Train to be a Corporate
 Etiquette and International Protocol
 Consultant course.





1997

2000

• Number of graduates reaches **2,000**.



2002

a master trainer for the Train to be a Corporate Etiquette and International Protocol Consultant course.



2005 Pamela acquires PSOW from Dorothea after a lengthy vetting process. Dreams do come true! Pamela adds an International Protocol side to the business.

$2\overline{006}$

Pamela launches 5-day
 Protocol Officer Training
 Course with 25 students.
 People from around the
 world – including
 government, military,
 corporate, entrepreneurs
 and academia – flock to
 PSOW.



The state of the s

2007

- PSOW launches National Protocol Officer Week and National Business Etiquette Week.
- Robert Hickey authors and debuts
 The Protocol School of Washington's
 Honor & Respect: The Official Guide
 to Names, Titles, and Forms of
 Address.

PSOW hosts its first Global Education Summit.

2008

PSOW is contacted by the **Protocol Department - Dubai** (PDD), United Arab Emirates to discuss conducting a protocol course in their country.



Pamela and Deputy Director, Robert Hickey, travel to Dubai and begin relationship building with PDD. They officially **sign a patronage agreement** to conduct a customized open-enrollment protocol course twice a year.

PSOW goes global and jointly hosts the first
International Protocol Manager Training (IPMT) with
PDD in Dubai, UAE, with more than 30 students.

PSOW becomes accredited by Accrediting Council for
Continuing Education and Training.

PSOW signs a partnership with the
Trinidad & Tobago Hospitality & Tourism Institute
(TTHTI) and continues to go global.

ACCETTE

ACCEPTED

2010



- PSOW conducts IPMT for the first time in The Republic of Turkey for the Protocol Department of the President.
- PSOW awards Mr. Ahmed Alzaabi, Assistant Director of the Protocol Department-Dubai, its first International Protocol Leadership Excellence Award.



• PSOW debuts **Advanced International Protocol Course** (AIPC) in Dubai, UAE.

 Pamela is invited to Riyadh, Kingdom of Saudi Arabia, to meet with His Excellency, The Secretariat General of the Gulf Cooperation Council (GCC) to discuss protocol training opportunities for their organization. 2011







- PSOW opens its first international Sales and Marketing **office** in **Dubai**.
- PSOW obtained approval from the U.S. General Services Administration (GSA) to provide training to the federal government.
- PSOW moves into new Headquarters.

2013

- PSOW conducts training for the governments of Kurdistan, Suriname and the GCC Protocol Department in Riyadh, Kingdom of Saudi Arabia.
- PSOW becomes a certified Women Owned Small Business with the U.S. Women's Chamber of Commerce.
- · Pamela is an Enterprising Woman of the Year recipient.
- PSOW graduates reach nearly 4,000 in 68 countries.



- PSOW conducts its 10th IPMT course in United Arab Emirates.
- PSOW celebrates its 25th Anniversary with a second Global Education Summit.



2014-2015

2016-2018



- PSOW receives national certification as a Women's Business Enterprise by the Greater Women's Business Council, a regional certifying partner of the Women's Business Enterprise National Council (WBENC).
- Pamela Eyring celebrates 10 year anniversary owning PSOW.
- PSOW spans the globe with graduates in 80+ countries.
- Consultant title changed to Intercultural Etiquette and Protocol Trainer Course.

2019

· PSOW celebrates 30 years with third Global Education Summit.



2020

full certificate programs
(Protocol Officer Training and
International Protocol Manager

Training) in live, online modality



- PSOW launches e-learning lessons for enterprise-wide learning.
- program (Intercultural Etiquette and Protocol Trainer) in live,

2021

 PSOW offers single subject courses in live, online modality.

2022



- PSOW appoints first ever Vice President, Saeed AlSalkhadi.
- PSOW returns to in-person public courses at **full** capacity and with waitlists.



- PSOW delivers first all women public course in Saudi Arabia.
- PSOW is awarded multi-year federal government contract with Marine Barracks Washington, DC.
- PSOW conducts private training at the National Museum of the U.S. Air Force in Ohio, the oldest and largest military aviation museum in the world!



PSOW trains ${\bf 450}$ participants for the UN Conference of the Parties (COP28) in the UAE in **hybrid modality** within 8 weeks.

2023





